

Ameresco Overview

Your Trusted Sustainability Partner



[ameresco.com](https://www.ameresco.com)

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About Ameresco

Ameresco, Inc. (NYSE:AMRC) is a leading cleantech integrator and renewable energy asset developer, owner and operator.

Founded in 2000 | Public in 2010



Comprehensive Portfolio

Objective approach and in-house technical expertise delivers the most advanced technologies to meet the unique needs of each customer. Majority of projects are budget-neutral, funded by energy cost savings.

Customer Driven

Federal & Municipal Governments, Commercial & Industrial, Higher Ed, K12, Public Housing, Healthcare, Airports. Market reputation across North America & Europe for excellence in customer satisfaction.



\$10+ Billion in energy solution projects, 280+ MWe of Owned Assets in Operation



8,000+ Customers benefitting from energy efficiency measures and renewable energy generation



1,000+ Employees throughout North America and the United Kingdom



Up to 45% Energy cost savings with comprehensive, audit- based improvements



70+ Offices providing local expertise in markets served

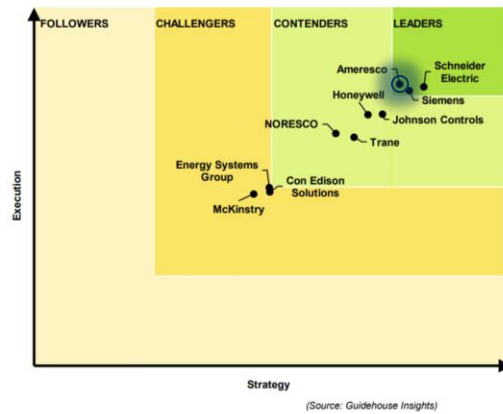


In 2020, our renewable energy assets and customer projects delivered a carbon offset equivalent to approx. **12.6M metric tons of CO₂**

Industry Awards & Analyst Recognition

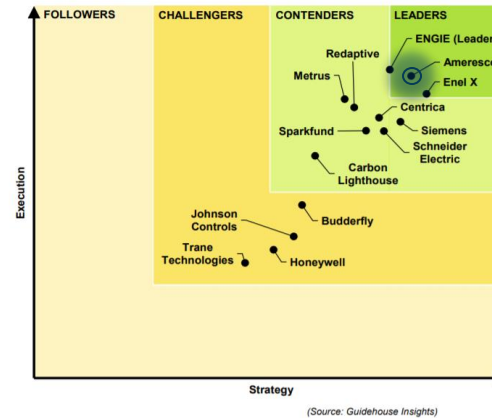
Acclaimed a Leader in *Guidehouse Insights' 2020 Leaderboard Report*

Energy Service (ESCO) Companies



Acclaimed #1 Leader in *Guidehouse Insights' 2021 Leaderboard Report*

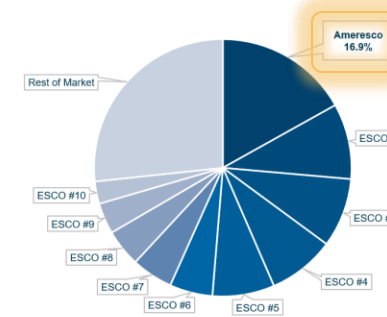
Energy-as-a-Service Companies



Ranked #1 in Revenue Market Share in *Atlas Energy Intelligence's 2021 Report*

#1 U.S. ESCO Market Leader

Estimated ESCO Market Share by Revenue, U.S., 2020-2022



Source: *Atlas Energy Intelligence Report: "The North American Energy Service Company (ESCO) Market"*



Industries We Serve



Airports



Colleges &
Universities



Federal
Government



Healthcare
Facilities



Industrial &
Manufacturing



K-12
Schools



Public
Housing



Retail &
Commercial



State & Municipal
Government



Utilities

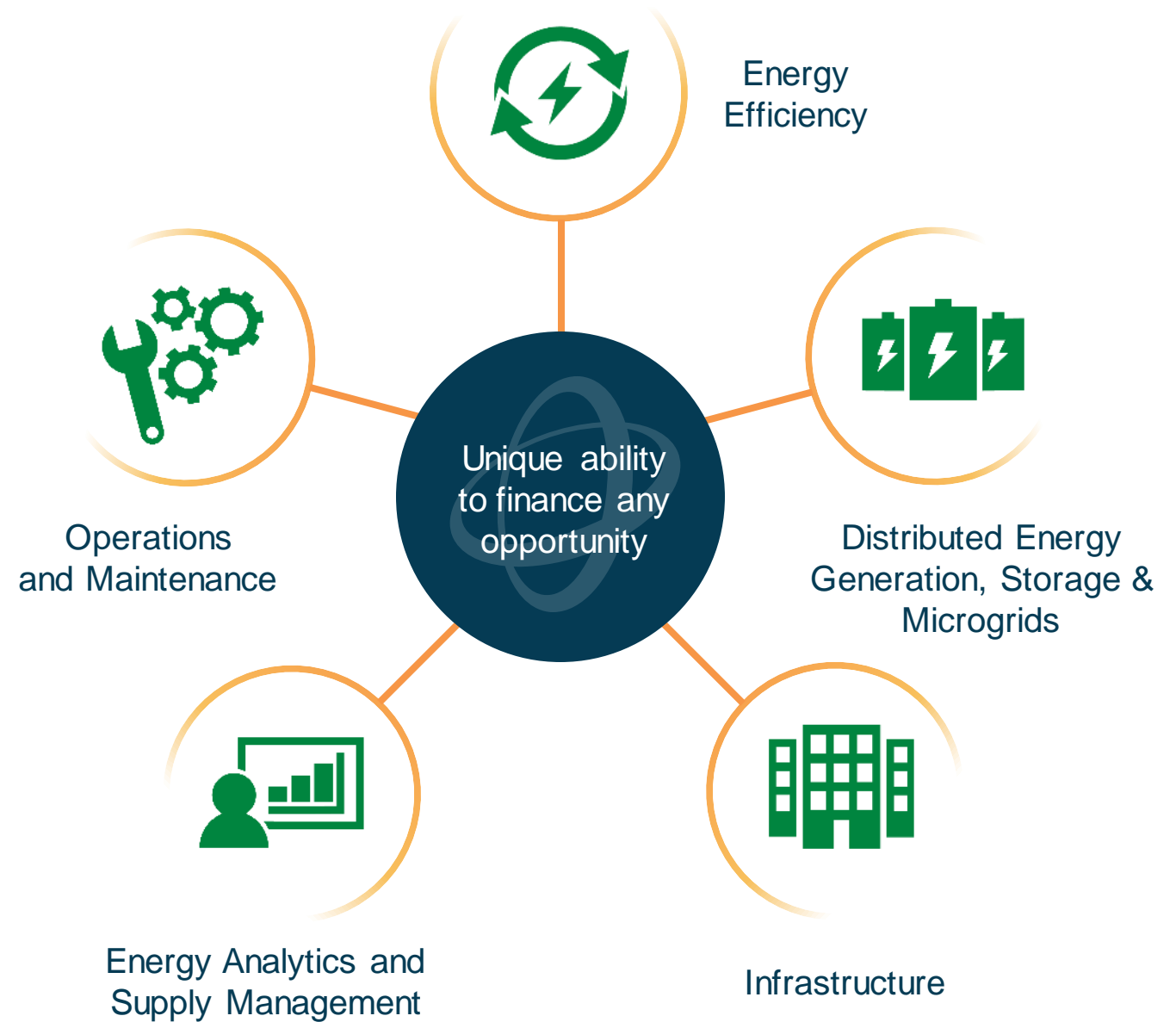


Water
Utilities

Ameresco's Experience Spans Markets & Solutions



Ameresco's Advanced Technology Portfolio



Ameresco's Advanced Technology Portfolio



Energy Efficiency

- Smart Building Automation & Controls
- Interior Lighting and Controls
- Water / Wastewater Efficiency & Recovery
- HVAC & Ventilation
- Boiler & Chiller System
- Industrial Optimization
- Building Envelope
- Advanced Metering
- LED Street & Area Lighting
- Smart Cities



Distributed Energy Generation, Storage & Microgrids

- Cogeneration Plants
- Solar (On-Grid & Off-Grid)
- Batteries and Energy Storage
- Biomass, Biogas, Landfill Gas to Energy, RNG
- Microgrid
- Geothermal
- Wind
- EV Charging



Infrastructure

- Utility Distribution System
- Retrofits/Expansion
- Modernization
- New Construction
- Monetization / Ownership & Operation



Energy Analytics and Supply Management

- Energy Analytics
 - AssetPlanner®
 - Measurement & Verification
 - Advanced Metering
 - VisionDSM (AEG)
- Energy Supply Management



Operations and Maintenance

- Plant O&M
- Solar O&M
- Facility Management Services
- System Repair & Restoration
- Lighting System Maintenance
- Control System Predictive Maintenance

Unique Ability to Finance Any Opportunity

- \$10+ Billion in energy solutions across financing models, markets & technologies
- Budget-neutral infrastructure upgrades use energy savings to pay for projects over time
- Options for customers to implement infrastructure upgrades on- or off-balance sheet
- Innovative funding with renewable energy certificates, grants, utility rebates & tax credits

Performance Contracting (ESPC, UESC)

Design, Build, Own, Operate, Maintain (DBOOM)

Power Purchase Agreements (PPA)

Design-Build

Engineer-Procure-Construct (EPC)

Energy Service Agreements (ESA)

Public-Private Partnership (P3)

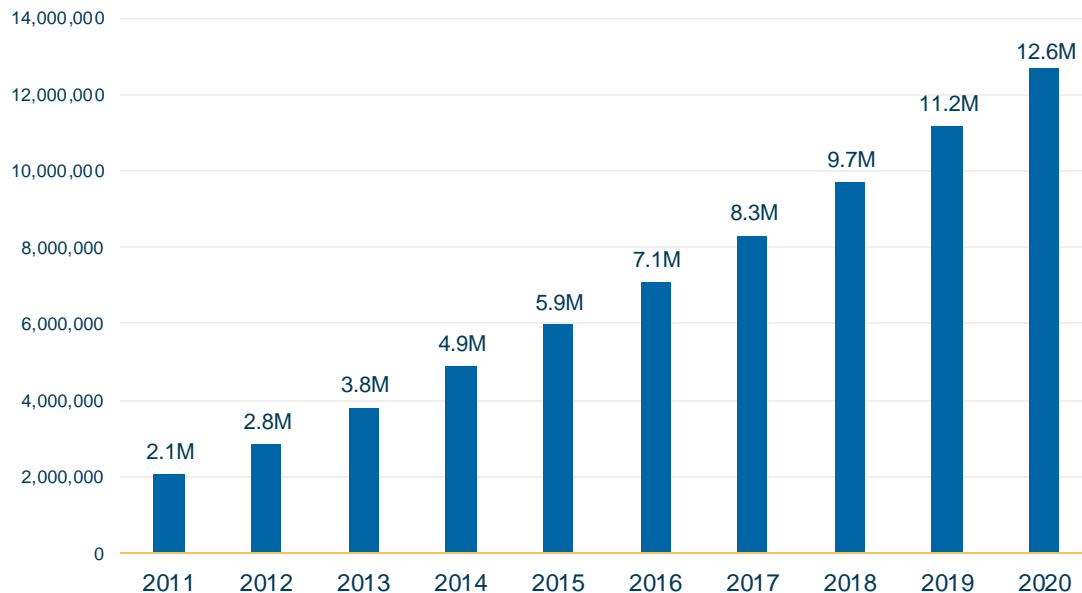
Energy-as-a-Service (EaaS)

Enabling a Low Carbon Future

Since 2010, Ameresco's renewable energy assets & customer projects delivered a cumulative Carbon Offset equivalent to:

60+ Million Metric Tons of CO₂

Aggregate Metric Tons of CO₂ Avoided Per Year



Ameresco's 2020 Carbon Offset of approximately **12.6M Metric Tons of CO₂** is equal to one of...



Greenhouse gas emissions from... **31.4 billion miles driven by an average passenger vehicle**

or



Carbon sequestered by... **16.5 million acres of U.S. forests in one year**

Why Ameresco?



Innovative

Ameresco (NYSE:AMRC) is an innovative cleantech integrator with a comprehensive portfolio of energy efficiency and renewable energy solutions.



Experts

We deliver a broad and deep solution portfolio within a single energy partner. From design and development to financing and construction, our in-house technical expertise sets us apart.



Independent

Our objective approach enables us to implement the most advanced technologies to meet the unique needs of each customer.



Thank You!

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