

Ameresco Overview

Your Trusted Sustainability Partner



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About Ameresco

Ameresco (NYSE:AMRC) is a leading energy services company with a comprehensive portfolio of energy efficiency and renewable energy solutions.

Founded in 2000 | Public in 2010



Comprehensive Portfolio

Objective approach and in-house technical expertise delivers the most advanced technologies to meet the unique needs of each customer. Majority of projects are budget-neutral, funded by energy cost savings.

Customer Driven

Federal & Municipal Governments, Commercial & Industrial, Higher Ed, K12, Public Housing, Healthcare, Airports. Market reputation across North America & Europe for excellence in customer satisfaction.



\$6 Billion+ in energy solution projects, 250+ MWe of Owned Assets in Operation



8,000+ Customers benefitting from energy efficiency measures and renewable energy generation



1,000+ Employees throughout North America and the United Kingdom



Up to 45% Energy cost savings with comprehensive, audit-based improvements



70+ Offices providing local expertise in markets served

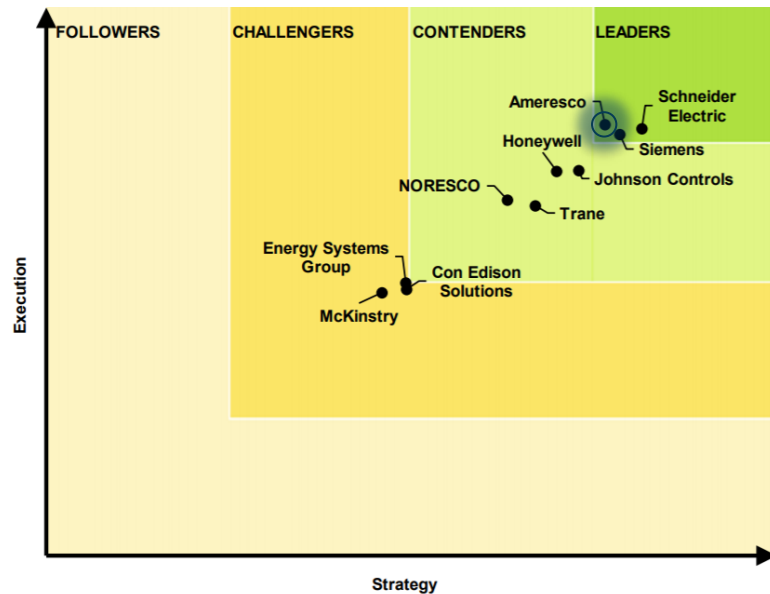


In 2019, our renewable energy assets and customer projects delivered a carbon offset equivalent to **11,167,978 metric tons of CO₂**

Industry Awards & Analyst Recognition



Chart 3-1. The Guidehouse Insights Leaderboard Grid



(Source: Guidehouse Insights)



Ameresco Acclaimed a Leader by *Guidehouse Insights* in Q2 2020 Energy Service Companies Leaderboard Report

“These Leaders are innovating technology and financing options within and outside of ESPC structures to address growing customer interest in comprehensive energy management, infrastructure upgrades, decarbonization...”

Guidehouse Insights Leaderboard: Energy Service Companies, Q2 2020

Industries We Serve



Airports



Colleges & Universities



Federal Government



Healthcare Facilities



Industrial & Manufacturing



K-12 Schools



Public Housing



Retail & Commercial



State & Municipal Government



Utilities



Water Utilities

Ameresco's Experience Spans Markets & Solutions



Ameresco's Advanced Technology Portfolio



Ameresco's Advanced Technology Portfolio



Energy Efficiency

- Smart Building Automation & Controls
- Interior Lighting and Controls
- Water / Wastewater Efficiency & Recovery
- HVAC & Ventilation
- Boiler & Chiller System
- Industrial Optimization
- Building Envelope
- Advanced Metering
- LED Street & Area Lighting
- Smart Cities



Distributed Energy Generation, Storage & Microgrids

- Cogeneration Plants
- Solar (On-Grid & Off-Grid)
- Batteries and Energy Storage
- Biomass, Biogas, Landfill Gas to Energy, RNG
- Microgrid
- Geothermal
- Wind
- EV Charging



Infrastructure

- Utility Distribution System
- Retrofits/Expansion
- Modernization
- New Construction
- Monetization / Ownership & Operation



Energy Analytics and Supply Management

- Energy Analytics
 - AssetPlanner®
 - Measurement & Verification
 - Advanced Metering
 - VisionDSM (AEG)
- Energy Supply Management



Operations and Maintenance

- Plant O&M
- Solar O&M
- Facility Management Services
- System Repair & Restoration
- Lighting System Maintenance
- Control System Predictive Maintenance

Unique Ability to Finance Any Opportunity

- Track record of \$6+ Billion in energy projects across financing models, markets & technologies
- Budget-neutral infrastructure upgrades use energy savings to pay for projects over time
- Options for customers to implement infrastructure upgrades on- or off-balance sheet
- Innovative funding with renewable energy certificates, grants, utility rebates & tax credits

Performance Contracting (ESPC, USPC) | Design, Build, Own, Operate, Maintain (DBOOM)

Power Purchase Agreements (PPA) | Design-Build | Engineer-Procure-Construct (EPC)

Energy Service Agreements (ESA) | Public-Private Partnership (P3) | Energy-as-a-Service (EaaS)

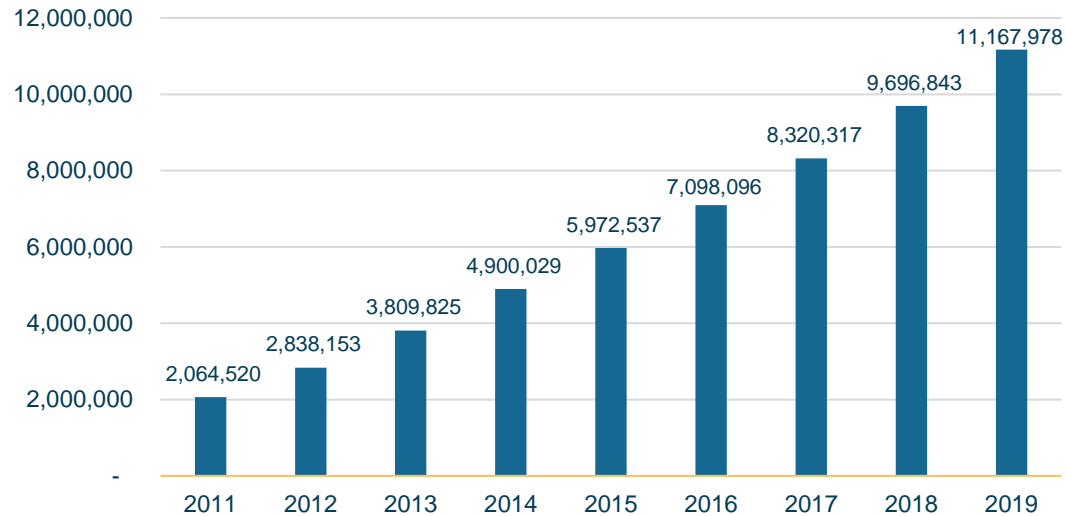
Enabling a Low Carbon Future

In 2019, Ameresco's renewable energy assets & customer projects delivered a Carbon Offset equivalent to:

50+ Million Metric Tons of CO₂

Ameresco's 2019 Carbon Offset of **11,167,978** Metric Tons of CO₂ is equal to one of...

Aggregate Metric Tons of CO₂ Avoided Per Year



Greenhouse gas emissions from... **27,712,104,218 miles driven by an average passenger vehicle**

or



Carbon sequestered by... **14,584,861 acres of U.S. forests in one year**

Why Ameresco?



Innovative

Ameresco (NYSE:AMRC) is an innovative technology integrator with a comprehensive portfolio of energy efficiency and renewable energy solutions.



Experts

We deliver a broad and deep solution portfolio within a single energy partner. From design and development to financing and construction, our in-house technical expertise sets us apart.



Independent

Our objective approach enables us to implement the most advanced technologies to meet the unique needs of each customer.



Thank You!

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